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the sad news of the death of co-founder and former CEO of Apple, Steve Jobs, hits the headlines, we pay tribute by sharing his 'Presentation Secrets' courtesy of Carmine Gallo. 1.

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## **Columnist, Businessweek**

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## **The Presentation Secrets of Steve Jobs**

One of Steve Jobs's favorite presentation metaphors is a three-act play. So in true Steve Jobs fashion, I'd like to introduce these concepts in three parts: Act 1: Create the Story Act 2: Deliver the Experience Act 3: Refine and Rehearse. Now, Steve Jobs does most of his demos.

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